

# Company Information



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# WG Davies History



WG Davies has been servicing South Wales for 75 years now after William John Davies and his wife Rachel started a haulage business in 1949. It has always been a family business but over time WG Davies has developed and grown, so that now the company employs more than 80 members of staff and specialises in vehicle maintenance from three locations across South Wales; Swansea, Cardiff and Tenby.

In the past 10 years the business has benefitted from significant investment. Today each of the three depots is equipped with the latest technology, operated from modern well equipped workshops. This means that all three locations can offer a full range of services to customers from all areas of industry, including petrochemicals, construction, emergency services and distribution, with the expertise to maintain a variety of vehicles from light commercial to 44t articulated units and trailers as well.

**Roger Davies** was appointed Managing Director in 2004:

"We have undertaken a significant programme of investment and this is ongoing. It means that WG Davies is in a better position than ever before to continue doing what we do best - looking after our customers as if they were a part of our own family. We believe that great customer service is founded on

great relationships and trust, both of which take time to build, so it is a matter of pride that I can say over a third of the people who work for WG Davies have been with the company for more than a decade.

My hope is that every customer who chooses WG Davies as their service partner receives nothing less than excellent service, every time they come to us, because I believe that is the key to the success of any business. We know we need to be understanding and flexible, we also need to be the experts in what we do but, crucially, personal in how we do it. So we ensure we truly understand our customers' business and their needs, and then work with them to help them be successful."











# Depot Locations and Business Hours





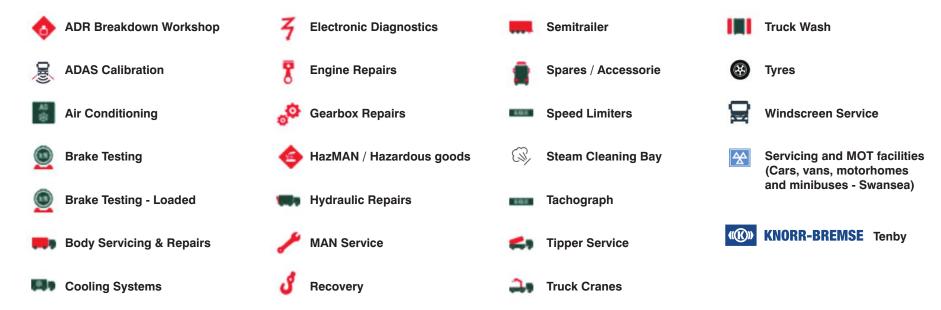






## Services Offered

Each of the three depots call offer the following services



Depots can be contacted directly during the following office hours:

Cardiff and Swansea: Mon to Fri 0700 to 1800, Sat 0800 to 1200

**Tenby:** Mon to Fri 0800 to 16.30

Outside of these hours please call 080066 245 324 for roadside assistance











# Company Structure



Roger Davies
Managing Director
07970 090 179
Roger.davies
@wgdavies.com



Debbie Davies
Director
01792 795 705
Debbie.davies
@wgdavies.com



Amanda White Finance Director 07497 203 730 Amanda.white @wgdavies.com



Malcolm Jones Non-Exec Director 07970 425 915 Malcolm.jones @wgdavies.com



Andrew Dyer
Group Operations
Manager
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Dean Lawler Cardiff Manager 07974 652 572 Dean.lawler @wgdavies.com



Daniel Jones Swansea Manager 07494 578815 Daniel Jones @wgdavies.com



Sarah Spolton
Tenby Manager
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lan Davies
Business
Development
07931 354 705
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Sam Price Group Parts Manager 01792 795 705 Sam.price @wgdavies.com



Hayley Dyer People, Quality & HSE Manager 07855 130 640 Hayley.dyer @wgdavies.com



Rachel Davies Assistant Manager Swansea 01792 795 705 Rachel.davies @wgdavies.com



Janet Birkmyre Customer Service 07886 602 221 Janet.birkmyre @wgdavies.com









## MAN Sales Team: Truck, Van, Bus and Coach

## New and Used Truck Sales



David Hopkins Territory Sales Manager MAN Trucks South Wales david.hopkins@man.eu 07587 135 898

## TGE Van Sales



Daniel Manchip TGE Retail Sales South Wales daniel.manchip@man.eu 07379 066124

## MAN Bus and Coach Sales



Jeff Edwards
MAN Retail Coach Sales
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07885 285 376



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Sales Executive MAN
Trucks
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stuart.beamand@man.eu
07435 788 054



Tom Carter Sales Executive MAN Trucks West from Pyle, Swansea, Tenby and West Wales thomas.carter@man.eu 07721 191 556











# WG Davies Cardiff





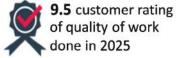


10 workshop bays











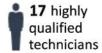








## WG Davies Swansea



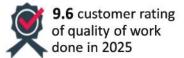






















# WG Davies Tenby























# WG Davies - Servicing and MOT Centre



## Servicing, repairs and MOTs for all makes shapes and sizes of cars, vans and motorhomes

- ✓ New workshop is one of the largest and best equipped in the area
- ✓ Industry leading diagnostic equipment
- ✓ Experienced technicians and MOT testers
- ✓ Free summer and winter checks
- ✓ Bookable online at wgdaviesmot.com



MOT Testing



Engine diagnostics



Oil Changes



Service and repairs



Air conditioning service and recharge



Brake and suspension testing



Wheel alignment



Steam cleaning



Spare parts









## WG Davies - Parts









2 delivery
vans covering
South Wales,
rapid response for
urgent deliveries



Over **3,200** parts in stock



### Parts available for

- MAN truck, coach and bus
- MAN TGE van
- Wide range of genuine trailer parts
- MAN industrial and marine engines























## WG Davies Customer Testimonials

## **Castell Howell Foods - Martin Jones, Director of Transport Operations**

"The support when we have needed it from WG Davies has been there. They have gone out of their way for us, they will do what is required and that in turn allow us to look after our customers."



## **Certas Energy - Richard King, Senior Transport Manager**

"WG Davies have worked to understand what we need and our relationship has got stronger over time. They take responsibility for doing whatever it takes to keep my vehicles on the road. It's not a supplier / customer relationship, it's a true partnership. WG Davies give me consistency; consistently high quality of work and consistently great communication."



#### **GXO - Alison Thomas, Transit Point Manager**

We have always felt that our reputation is in safe hands when we deal with WG Davies. The relationship goes back decades and I can honestly say they have never let us down. We have really tested them in the past with requests for unexpected support and they have always offered a solution, with excellent communication, a real understanding of our business needs. Everyone at WG Davies has shown a genuine sense of care for us that is more in line with a partnership than customer / supplier relationship.



## **Gerry Jones Transport, Gerry and Nathan Jones**

"We have a long-established partnership with WG Davies, they have been good to us for many, many years. The parts and service teams are excellent. WG Davies is integral to keeping our customer confidence and we know they will go the extra mile for us."











## WG Davies Customer Testimonials

### Inter-Haul - Ryan Waite, Fleet Manager

"Inter-Haul has enjoyed a close working relationship with WG Davies for more than 15 years. The quality of the work done on our vehicles is always of the highest standard, so much so that there is no one



else I would trust with the maintenance of our fleet of over 45 MAN vehicles. WG Davies enable us to offer our own customers a delivery performance of 99.8%."

## Kaymac Marine - Rhiannon Crees-Moore, Business Development & Marketing Director

"WG Davies go above and beyond for us, it's a very personal service. We don't feel like a customer, it is more like we partner with them, they have never let us down. Great customer service is based on excellent communication, as well as being honest and transparent - that is what we get from WG Davies."



## **Owens Group - Eurof Owen, Commercial Director**

"We have been working with WG Davies for over 30 years now, they have always been a dependable partner and we hope they will be for many years to come. Their staff offer expertise that is second to none and we know they will try to do their very best for us at all times. Without



them we would not be able to do what we do."

#### **Runtech - Peter Miles, General Manager**

"We moved to MAN because of the service from WG Davies. We need them to deliver their promises, we need to know that we have that support which will allow us to fulfil our commitments to our customers, and from day one of dealing with WG Davies we have had that confidence. They understand how we work and they will go the extra mile when they need to. I can't think of a time when they have let us down."











## WG Davies KPIs











## Key Customers









































































# Municipal, Utility and Emergency Services Using WG Davies



























# Quality - ISO 9001 2015

QMS ISO 9001 2015 is the internationally recognised standard for Quality Management, it demonstrates independently measured operational excellence and provides an assurance to our customers that they will receive consistent quality across all our services.

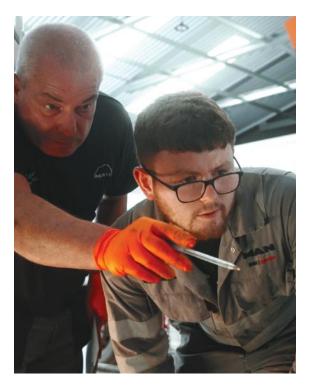
Quite simply QMS demonstrates that we choose to work to higher standards than those set by law as the minimum for our industry.

The uncompromising criteria that must be met in order to earn the QMS kite mark, which we proudly display, ensures that we are focussed on excellence in everything we do, every day.

ISO 9001 2015 contains a set of Quality Principles, which include:

- ✓ Customer focus
- ✓ Leadership and engagement of people
- ✓ Process approach
- ✓ Continual improvement
- ✓ Evidence-based decision making and
- ✓ Relationship management













# Charities supported

We are proud of the ongoing relationship we have with the following charities:

























## WG Davies Wins Dealer of the Year

Swansea has consistently been recognised as one of the leading MAN dealerships in the country for both parts and service excellence.

- In 2021 WG Davies became the first dealer ever to win both parts and service awards in the same year
- In 2023 we celebrated a third consecutive year of either winning or being runner up for the Dealer of the Year award
- The award recognises our outstanding commitment to delivering excellence for our customers and the consistency with which we do that











## WG Davies - Our Values

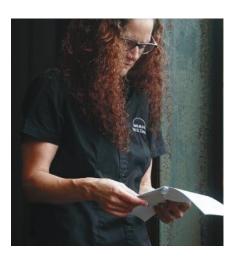
As a proud network member of MAN Truck & Bus we embrace their core values. This is how we bring those to life at WG Davies:



Customer Focus: we genuinely care about our customers' needs, we recognise those needs are unique to them and we are aware of our role in our customers' success. We are committed to developing customer relationships that are true partnerships and we empower our staff to do what is necessary to keep our customers' wheels turning



**Respect:** for us this means having respect for each other, our customers and of course all the people we work with at MAN Truck & Bus



**Integrity:** we do the right things in the right way, crucially this means we keep our promises and ensure all legal and compliance standards are met



**Team Spirit:** we want people to enjoy coming to work for WG Davies. The investments made over the past years have helped create a work environment within which we can truly work together, have each others' backs and be the very best we can be at work



**Determination:** we will go above and beyond expectations and refuse to compromise, always look for solutions and be motivated to reach the next level





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